





# Style Lines

- Tide Pool

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1.800.836.8797

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#### SOCIAL MEDIA









# The Inside Story

Established in 1978, Northern Lights has been brightening the world and beautifying homes with the warmth of candlelight for over 35 years. Our strong roots in the "art of candle making" have led to an eminent reputation as a leading designer of luxury candles and artisan made accessories. Our hand poured candles are made in the USA. We use fine fragrances that include essential oils. Our wax blends contain soy and other natural based waxes. Our wicks are made of pure cotton. Our vessels come from responsible sources and are designed to be repurposed. This combinations of quality components gives our artisan-made candles their clean burning qualities, superior fragrance throw and contributes to their long-lasting value.

Our mission is to bring creatively designed, socially responsible products to market that will inspire your customers, while providing you with profitable products that help support your business. By sourcing materials both domestically and internationally, we're also able to support local artists and their communities around the world. We feel privileged to be your partner as we brighten the world together. We hope you enjoy our new 2016 catalog.

- All the best, from all of us at Northern Lights

# Roca

Roca stoneware ceramic bowls are hand-cast with bold marbleized colors and filled with distinctive Mediterranean fragrances. This large 3-wick, 24 ounce bowl burns well over 60 hours for prolonged enjoyment. A great vessel to repurpose.



#### **HOW IT'S MADE**

The Roca candle is made from a clay model created on a potter's wheel. To replicate the model, many castings are made in plaster moulds. Each mould is filled by hand with two liquid clay colors as seen in the four color variations. Artisans deliberately rock the mould to coat the inside creating the hottest trend in marbleized effects.



24 oz 3-Wick Candle 4" - Burns 60 hrs





LEMON PEPPERCORN & BASIL

Green & citrus notes with light florals & fir needle

52650



#### TROPICAL VETIVER & GRAPEFRUIT

Coastal salt air with amber, vetiver, grapefruit & oakmoss

52651



KALAMATA LEAVES & CITRON

Refreshing blend of olive leaves, cyclamen & iced musk

52652



**CROCUS FLOWER & SPICE** 

Spiced citrus notes with warm maple vanilla

# Tide Pool

The Tide Pool collection features frosted, hand-blown glass embedded with small stones. Reminiscent of recycled glass found on the beach, the fragrances evoke the flora of the sea.



### Tumbler

16 oz Candle 4" - Burns 60 hrs

### Hurricane

Includes Wood Base & Mega Tealight 7" - Tealight Burns 12 hrs



40 oz Candle - 3 Wooden Wicks 10.5" - Burns 60 hrs





SEA FOAM & SAND
Earthy & herbaceous with fresh jasmine &
woody musk

16 oz Tumbler	52701
Hurricane w/ Base	52741
40 oz Boat	52720



16 oz Tumbler	52702
Hurricane w/ Base	52742
40 oz Boat	52721



COCONUT HUSK
Warm coconut & almond milk with light citrus notes

16 oz Tumbler	52703
Hurricane w/ Base	52743
40 oz Boat	52722



CYPRESS & SEA	16 oz Tumbler	52704
Cleansing notes of neer cypress, water	Hurricane w/ Base	52744
mint & sea moss	40 oz Boat	52723

# Vintage Opal

Take in the sights and smells of an open air market of vintage goods in exotic Morocco. The subtle glitz of opals & copper are paired with warm, spicy fragrances. The perforated copper lid completes the package.



#### PIERCED COPPER LID

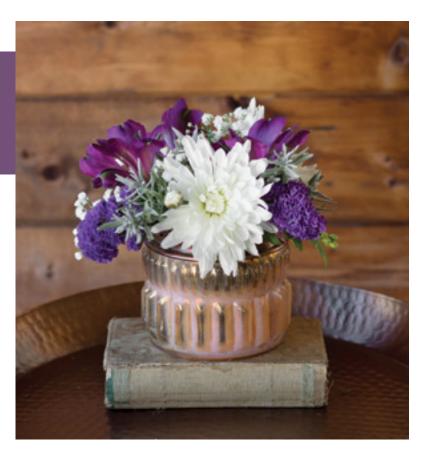
Notice the beautiful perforated decoration in the copper lid. This lid was designed to be used as a flower holder after the candle has been burned or to allow fragrance to fill the air when the candle is covered.



9 oz Candle with Metal Lid 3" - Burns 45 hrs

4 oz Opal

4 oz Candle with Metal Lid 2" - Burns 25 hrs





WHITE PEPPER & LEMON ZEST

White peppercorn with wild flora, citrus	9 oz Opal	52783
& clove notes	4 oz Opal	52763



DRIED APRICOT & CINNAMON

Sweet blend of dried market fruits, cinnamon	9 oz Opal	52780
	4 oz Opal	52760



**VANILLA BEAN & DATE** 

Raw vanilla bean, date & mandarin warmed	9 oz Opal	52782
with golden amber	4 oz Opal	52762



PAPRIKA & ROASTED TOMATO

Black pepper & roasted tomato, with	9 oz Opal	52781
notes of exotic woods	4 oz Opal	52761

# Jubilee

From the mist of the waterfall, to the drift of the desert, our adventure-inspired fragrances bring the outdoors to your dwelling. With brilliant, metallic colors, this cheerful line is sure to add some sparkle to any living space.



Tealights pg40 / Unfragranced Votives pg40

### Jubilee Candles

12 oz Boxed Candle 4" - Burns 60 hrs

### Votive Holders

Holds votives and tealights 3.25" - Unfilled

# Votive 6pk

Sell as open stock or by the box Burns 15 hrs each



#### **WATERFALL MIST**

Clean, refreshing notes of tropical citrus & sweet florals

12 oz Jubilee	63862
Votive Holder	63882
Votive 6pk	65011



#### TROPICAL LAGOON

Island spices blend with refreshing seaside florals & palm

12 oz Jubilee	63875
Votive Holder	63883
Votive 6pk	65024



#### **ORCHARD PEAR**

Crisp, refreshing blend of herbaceous lime & pear

12 oz Jubilee	63872
Votive Holder	63880
Votive 6pk	65021



#### **VALLEY PLUM**

Wild plum petals with sweet cinnamon, vetiver & exotic woods

12 oz Jubilee	63874
Votive Holder	63885
Votive 6pk	65023



#### **DESERT DRIFT**

Sun dried lavender with notes of sandalwood & vanilla

12 oz Jubilee	63873
Votive Holder	63886
Votive 6pk	65022



#### **MOROCCAN SPICE**

Exotic blend of spices with warm amber, vanilla & clove notes

12 oz Jubilee	63864
Votive Holder	63884
Votive 6pk	65013

Shades

Our Shades line is all about refined fragrances and modern sophistication. Monochromatic color tones are sleek in contrast to the sugary texture of the geometric glass. The debonair collection of fragrances is uniquely named for each shade.



Shades

8 oz Boxed Candle 3.5" - Burns 40 hrs

### SHADE Mar. 01

For the youthful voyager in search of placid waters, high peaks and unmapped kingdoms.



SHADE 01

Icy woodland apple with cinnamon, ginger & clear musk

65080

#### SHADE Mar. 02

Find refuge and solace in a compassionate listener and a warm embrace.



SHADE 02

Warm white amber with citrus, light florals & vanilla

65081

#### SHADE Mar. 03

Introducing the modern-day romantic, clothed in confidence, charm and effortless seduction.



SHADE 03

Bergamot, lavender & citrus with dried fruits, rich sandalwood & tonka

65082

### SHADE Mar. 04

Reminisce back to the days of infinite imagination, effortless laughter and childhood friends.

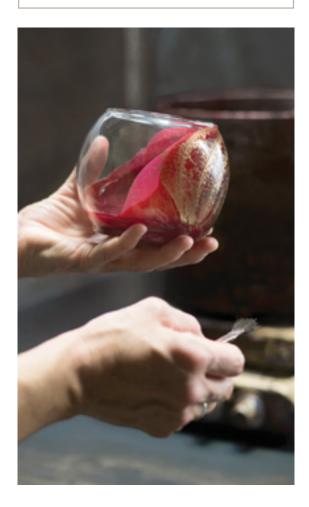


#### SHADE 04

Almond orange & licorice with cinnamon, basil & sweet vanilla

# Esque

This legacy best seller, pronounced "esk", is the embodiment of elegance in home decor. Esque candles are made completely by hand and packaged in a fabric covered gift box. The line has grown to include a collection of luxurious room sprays, composed of variations on our signature Mysteria fragrance.



#### HAND PAINTED ON CLEAR GLASS

Featuring two new colors, Merlot and Midnight, Esque candles showcase Northern Lights' signature wax painting technique with beautiful flows of color and highlights of gold throughout. Our American artisans hand blend colored wax with a splash of gold to create wisps of gold feathers around the inside of each voluminous clear glass vessel.





### Esque Candles

#### FRAGRANCED WITH MYSTERIA



MYSTERIA PILLAR

3x4 Fragranced Pillar for 9" Vase Burns 80 hrs



MYSTERIA VOTIVE 6PK

Sell as open stock or by the box Burns 15 hrs each



4" GLOBE

12 oz Boxed Candle Burns 50 hrs



6" VASE

16 oz Boxed Candle Burns 70 hrs



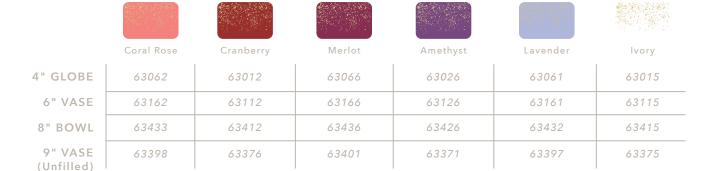
8" BOWL

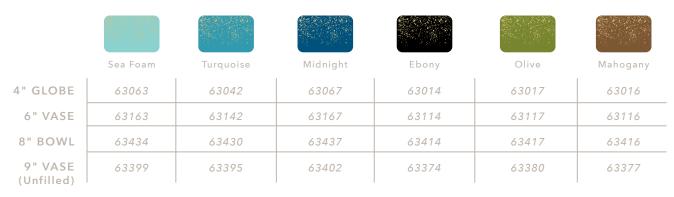
22 oz Boxed Candle Burns 50 hrs

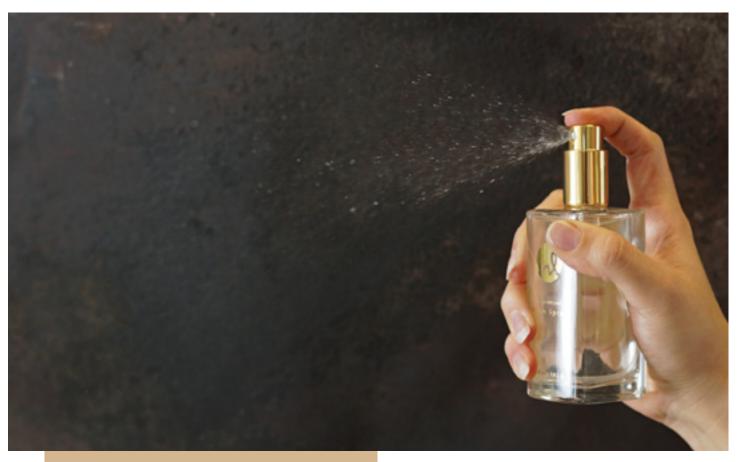


9" VASE

Unfilled Boxed Luminary Holds any 3" diameter pillar







#### WHAT IS MYSTERIA?

This complex signature fragrance has top notes of coriander, thyme, rosemary and basil as well as pine, juniper berry and cypress. The middle notes include florals such as jasmine, orange blossom, lily, rose and hints of clove. Rounding off the delicate florals are bottom notes of sandalwood, leather, patchouli, amber, musk and vanilla.



3.8 oz Boxed Room Spray For use in home and car



MYSTERIA

63650



MYSTERIA + CURRANT

63651



MYSTERIA + GRAPEFRUIT

63652

MYSTERIA + TEA LEAF

63653



MYSTERIA +
GINGER ROOT

63654



MYSTERIA + APPLE

# Cascade

Embodying elemental fragrances to create an experience inspired by nature, this line incorporates beautiful cascades of color in unique and spectacular patterns that harmonize with the fragrance within. Artisan made in the USA.



Cascade

8 oz Boxed Candle 4" - Burns 40 hrs

#### **WAX PAINTED CANDLE**

Cascade candles are created by hand painting elegant wax inside clear glass. Northern Lights is world renowned for this exclusive technique made in the USA. The painting method is achieved by layering high temperature, colored wax in a gentle, swirling motion inside the glass. Cascades of rainbow colored dyes glow beautifully when lit to create a spectacularly finished piece.







#### **STORM** Fragile vanilla cream & white flower blossoms

91180



#### **SMOKE**

Citrus orange with lemongrass, pear, light florals & sandalwood

91181



#### WATER

Refreshing fruity ozonic with white florals, cucumber & light musk

91182



#### **FOREST**

Green and ozonic with fir, balsam, pine & cedarwood

91183



#### **DESERT**

Zesty ginger, bergamot, lime, white tea & spicy cinnamon bark

91184



**FIRE** 

Sweet creamy almond with a baked citrus coconut vanilla

# Fragrance Palette

This original line features fragrances that bring a fresh modern take on classic favorites. Each of these essential fragrances are distinctive, yet versatile enough to be enjoyed year round.





#### FRAGRANCE PALETTE

In 2016, our Fragrance Palette line has grown to include linen & room sprays and fragrance shot candles, available in all 16 fragrances. In addition, check out our newly added accessories including a pillar plate and interactive votive palette tray .













#### **FRAGRANCE SHOTS**

Our fragrance shots offer an interactive and affordable way for your customers to test new Fragrance Palette fragrances. Vintage wooden display box sold separately.



#### FRAGRANCE SHOT **DISPLAY BOX**

Holds 24 Fragrance Shots Made of wood

85515

FREE WITH PROGRAM Call for Details

Fragrance Shots available on page 24



#### WHITE CERAMIC PILLAR PLATE

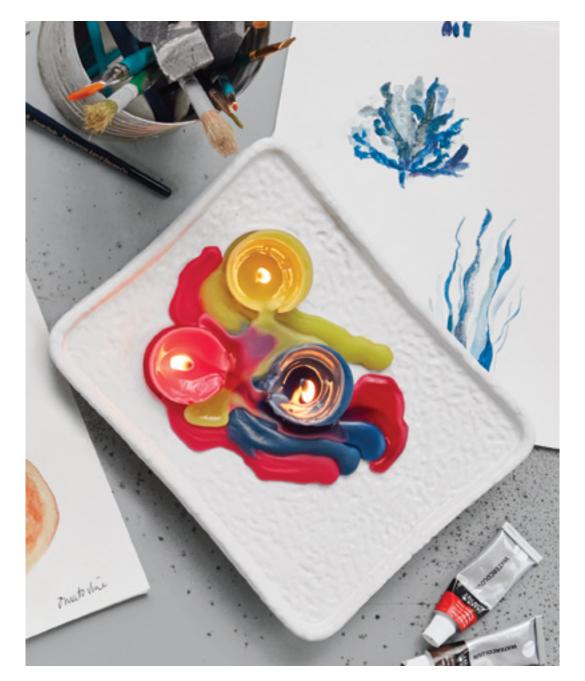
Holds 3" diameter pillars, candles & mega tealights

59220

#### **LINEN & ROOM SPRAY**

Available on page 24





# Fragrance Votive Palette

Create a one of a kind wax design using our innovative votive palette kit. Simply place votives into the tray cups, light & experience the scent-sational blend of fragrance and color as the votives liquify to create unique wax art.

#### **Ceramic Votive Tray**

Coated with a matte glaze. Easy to clean, reuse and repurpose. Measures 9"x 7"x 1.5"

#### Fragranced Votives

For optimal artistic effect, use Northern Lights votives which are designed to liquify. Display alongside our 6pc votive packs to give your customers additional fragrance and color options. Full votive selection on page 23. Burn 15 hours each.

#### FRAGRANCE VOTIVE PALETTE KIT

59221

## Create your own candle art!

Fragrance Votive Palette Kit Includes:

- 1 Ceramic **Votive Tray**
- 3 Fragranced Votives

## Ceramic Votive Tray



#### 3 Fragranced Votives







Tomato Vine

Sea Salt & Kelp

Rose Hip & Lychee





Artisan Candle 8 oz | 4" - Burns 40 hrs



White Candle

9 oz | 4" - Burns 45 hrs



Votive 6pk

2 oz each | Burns 15 hrs each



Lavender & Honey

Lavender infused honey & crushed chamomile blended with soothing purple willow bark & white tea leaves



Plum Orchid & Dahlia

Sweet blushed dahlia & floral plum orchids lightened with lemon flower, water lotus, petitgrain & base notes of sandalwood & white myrrh



Rose Hip & Lychee

Wild rose hips & sweet lychee with Brazilian hibiscus, white musk, vanilla & a hint of sugared apricot marzipan



Fuji Apple

Fresh picked, crisp red apple with subtle notes of pink grapefruit, southern magnolia blossom & lily of the valley



44573	44574	44575	44576
42748	42749	42750	42751
44384	44385	44386	44387
49369	49371	49372	49373
43351	43352	43353	43354
31538	31539	31540	31541
31638	31639	31640	31641



Watercress & Mint

Freshly picked watercress, mint leaf, & thyme, a splash of Kaffir lime & agave nectar with impressions of water lilies



Cotton Blossom & Dogwood

Crisp clean cotton blossom in a bouquet of dewy dogwoods, wild flowers & heliotrope with a rush of mountain spring water



Vanilla Oud

Tahitian vanilla bean & exotic oud wood balanced with notes of oakmoss, sensual davana, Tibetan musk & fresh tobacco leaf



Sandalwood & Patchouli

Warm patchouli & amber sandalwood paired with notes of Himalayan cedarwood, black pepper, sunflower & ginger root



ARTISAN CANDLE	44581	44582	44583	44584
WHITE CANDLE	42756	42757	42758	42759
VOTIVE 6PK	44392	44393	44394	44395
FRAGRANCE SHOT	49370	49375	49378	49377
ROOM SPRAY	43359	43360	43361	43362
3X4 PILLAR	31546	31547	31548	31549
3X6 PILLAR	31646	31647	31648	31649



### Fragrance Shots

3 oz | 4" - Burns 6 hrs An affordable way to sample new fragrances.



# Room

16 oz | 9.5" Mist any room, car or linen to freshen.



### Fragranced Pillars

3 X 4 Burns 80 hrs

3 X 6 Burns 100 hrs



#### Persimmon & Quince

Sun ripened persimmon with the delightful citrus & alluring spiciness of quince blended with refreshing Japanese satsuma



#### Tomato Vine

Tangy green heirloom tomatoes, the earthy refreshing stem & leaves of the vine with garden fresh bell pepper & celery root



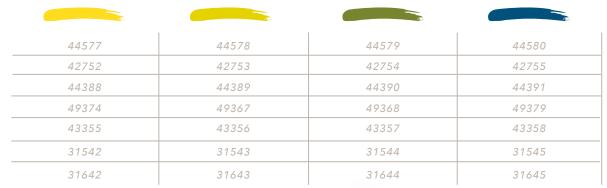
#### Anjou Pear & Lemongrass

Mouthwatering anjou pear and tropical lemongrass infused with alluring plumeria, white jasmine tea and Italian bergamot



#### Sea Salt & Kelp

Invigorating coastal air & blue sea kelp blend with Indonesian amber, tropical vetiver, semi-sweet grapefruit & oakmoss



ARTISAN CANDLE WHITE CANDLE **VOTIVE 6PK** FRAGRANCE SHOT **ROOM SPRAY** 3X4 PILLAR 3X6 PILLAR



#### **Sweet Cream & Peppermint**

Crushed penny candy peppermints swirled into thick, whipped sweet cream with soft hints of bittersweet chocolate and brandy



#### **Roasted Pumpkin**

Rich velvety pumpkin, acorn & delicata squash slow roasted with melted sweet cream butter, a dash of rosemary & fleur de sel

42761

44397

49381

43364

31551

31651



#### Candied Cinnamon

Spirited, sugar coated, red hot cinnamon with light hints of spicy clove, Banda nutmeg, sweet mandarin & pink peppercorn



#### **Evergreen Forest**

Bundles of freshly trimmed fraser fir, balsam, blue spruce & cedarwood with ice covered pinecones & earthy juniper root



44585

42760

44396

49380

43363

31550

31650



44586	44587



44587	44588
42762	42763
44398	44399
49382	49383
43365	43366
31552	31553
31652	31653

ARTISAN CANDLE WHITE CANDLE **VOTIVE 6PK** FRAGRANCE SHOT **ROOM SPRAY** 3X4 PILLAR 3X6 PILLAR

# Wax Melts

Our wax melt program offers your customers an interactive and fun way to mix and match their favorite fragrances. The line has been expanded by popular demand to include, Mysteria, Tender and additional fragrances in 2016.





**5 LB BULK MELTS** 

Fills 1 Bucket (20 4 oz Pillow Packs)



20 EMPTY **4 OZ PILLOW PACKS** 

15004



8" METAL **BUCKET** 

85512

FREE WITH PROGRAM





**METAL** SCOOP

85513

FREE WITH PROGRAM

#### FRAGRANCED BULK MELTS



Cranberry

15133



Cinnamon

15139



Pumpkin

Pie 15132



Oatmeal Cookie

15140



15129

Mysteria



Vanilla Cream 15120

Tender

15142



Ginger Tea & Honey

15121



Crisp Apple

15136



Fraser Fir

15131



S'mores

15141



Fresh Linen

15127



Lavender

Vanilla 15126



Farmstand Peach

15134

#### **BULK WAX MELT** STARTER PROGRAM

Merchandise for maximum profit. Let your customers fill their own 4 oz pillow packs and mix and match their favorite fragrances.

- 4-5 lb bags of Wax Melts
- 80 Empty Pillow Packs
- 4 Galvanized Buckets & Lids Free
- 4 Metal Scoops Free

Program Cost: \$160 Save: \$44

Cost \$2.00 per pk • Retail \$4.99 per pk Your Markup 150%



Cream colored 7" ceramic warmer Includes 40 watt halogen bulb, 36" cord and packaged in a photo box

# Mason Jars

Our fragranced collection of classic Ball jar candles is reminiscent of the produce stand at the local farmers' market. The versatile, metal hanger makes them great for tabletop or outdoor use. 12 delicious fragrances available.





## Mason Jar

12 oz Ball brand jar with metal hanger & lid 5" - Burns 80 hrs

#### **MADE IN AMERICA**

All of our products are designed, hand painted, poured with wax or finished in the USA. We proudly use American made Ball jars in our Mason Jar line. Each candle is hand poured and assembled in Wellsville, NY.

Cranberry	Spiced Apple	Pumpkin Pie	S'mores	Farmstand Peach	Lavender Vanilla
65117	63953	65113	65129	65118	65121
Ginger Tea & Honey	Warm Citronella	Crisp Apple	Fresh Pear	Fraser Fir	Vanilla Cream
63950	63999	65119	65115	63997	63956

# Herban Garden

Fresh herb-inspired fragrances bring out your inner green thumb, but the experience doesn't end there. Reuse the ceramic pot to plant the seeded topper and grow your own herb garden.











Plantable Seed Disc

#### FROM CANDLE TO HERB GARDEN

#### **MINT BASIL**

Frosted wild mint, bergamot and white sandalwood

64710



#### **CHAMOMILE & AVOCADO**

Fresh avocado fruit, eucalyptus and light floral notes

64711

### Herban Garden Pot

12 oz Candle with plantable seed disc 4.5" - Burns 60 hrs



#### **THYME & PARSLEY**

Crisp notes of parsley, fir needle and spicy vanilla musk

64712



#### KAFFIR LIME & OREGANO

Sun dried citrus with a mixed herb blend

# Down to Earth

An ode to glamorous campers everywhere, our Down to Earth collection will leave you wanting for nothing, whether you are spending a weekend in the woods or a night by the fireplace. This line is made from renewable and recyclable materials, for the conscientious camper.



# Bamboo Camping Mug

10 oz Candle 3.5" Tall Burns 45 hrs

100% Biodegradable and Reusable



COFFEE

59198



CINNAMON

59199



FRESH CUT PINE

59196



S'MORES





# Firestarters

Contains 10 pods - 10.25" Tall Perfect for fireplaces, wood stoves, campfires, and more... You'll never need kindling again.

# Camp Candle

6 oz Candle Tin 2.25" Tall Burns 35 hrs

	Cinnamon	Maple Bacon	Citronella	S'mores	Coffee	Fresh Cut Pine
FIRESTARTERS	59155	59152	59151	59153	59156	59150
CAMP CANDLE	59173	59170	59169	59171	59174	59168

# Wine & Spirits

An homage to wine and craft cocktails, this line combines fragrance and the wit of your favorite bartender. Check out our "snappy snippets" on the Spirit candle, and upcycle your favorite bottle with our Bottelabras.



# Spirit Jar

5 oz Candle with natural cork lid and "Snappy Snippet" on back of each 4" - Burns 35 hrs



WHISKEY & **TOBACCO** 

52601



**BLACKBERRY BRANDY** 

52602

**ABSINTHE & BLACK FIG** 



APPLE PIE MOONSHINE



Tealights pg40 / Mini Tapers pg44 / Tapers pg46

# Bottelabra

Upcycle any bottle into a distinctive candelabra For tapers or tealights 5.5" x 3.25"

## Wine Bottles

Display Bottelabras and sell as an accessory 12" - Pack 12

CLEAR	GREEN
64146	64147
COBALT	AMBER
64148	64149

#### GOLD

Tealight Holder	64389
Taper Holder	64390

#### **BRONZE**

Tealight Holder	64385
Taper Holder	64386

#### **PEWTER**

Tealight Holder	64381
Taper Holder	64382

# Bottelabra Displays

2 PEG DISPLAY Holds 12 Bottelabras

86000

4 PEG DISPLAY

Holds 24 Bottelabras

85999

FREE WITH PROGRAM Call for Details





# Nomad

Are you yearning to explore? These ornate pierced metal candle plates, lanterns and luminaries are inspired by patterns from around the globe. Their rustic surfaces are reminiscent of vintage treasures found at the open air market.



Mega Tealights pg40 / Pillars pg23 & pg39





Tealights pg40 / Pillars pg23 & pg39

# Candle Plates

Pierced metal For candles and more 6" Wide

### Luminaries

Pierced metal with glass insert Fits pillars, tealights or votives 8" Tall

# Lanterns

Pierced metal Fits pillars, tealights or votives 7.75" - 9.75" Tall







#### **RUSTIC ORANGE**

Brushed orange finish over a triangular geometric pattern

Candle Plate	64030
Luminary	64027
Lantern	64024

#### VINTAGE YELLOW

Brushed yellow finish over an oval tribal pattern

Candle Plate	64031
Luminary	64028
Lantern	64025

#### **COPPER GREEN**

Brushed green finish over a tropical leaf pattern

Candle Plate	64032
Luminary	64029
Lantern	64026

# Blacksmith

Made of hand-forged wrought iron, the Blacksmith collection is oil-rubbed to create a deep matte black finish. These charismatic, rustic accessories create a unique ambience of warmth and comfort in any home decor.



Tapers pg46 / Pillars pg23 & pg39



BLACKSMITH 5.5" TAPER HOLDER

58454

BLACKSMITH 6.5" TAPER HOLDER

58455



58456

**BLACKSMITH** 3 PC SET - 1 ea. size

58457



BLACKSMITH 12.5" TAPER HURRICANE

58462



BLACKSMITH 10" TAPER RING

58458



BLACKSMITH **5" PILLAR PLATE** 

58459



9.5" SNUFFER

# Candle Essentials

#### HAND POURED IN THE USA



# Unfragranced Pillars

3 x 4 PILLAR Burns 80 hrs

3 x 6 PILLAR Burns 100 hrs











Caramel

3x4	PILLAR
3x6	PILLAR

43101
43080

43102 43081

43112 43091

43104 43083







Crimson





Terra Cotta

43103	4310

Bordeaux

43108

Amethyst 43109

3x4 PILLAR 3

х6	PILLAR	43082



43087

43088











Hunter Green

Moss Green

Black

3	X	4	P	I	L	L	Α	F
3	_	4	Þ	i	í	i	٨	ı

4	3	7	7	7	
4	.3	0	9	0	

43107 43086

43105 43084

43110 43089



# Unfragranced Tealights & Votives



**15HR VOTIVES** 

91698



12 PC **6HR TEALIGHTS** 

91708



50 PC **6HR TEALIGHTS** 

91044



#### **MEGA TEALIGHTS**

5pc pack - Burns 12 hrs each

91049

# Candle Tools

TOOL DISPLAY

86001

FREE WITH PROGRAM Call for Details

**WICK SNUFFER** 

91705

**WICK TRIMMER** 91699

**CANDLE ADHESIVE** 

Use to secure tapers in place

91713





**MEGA TEALIGHT HOLDER** 

64929



TEALIGHT HOLDER

91161

91781

**TEALIGHT TONGS** 

Candle Essentials | 40





Tapers & Candle Holders | 42

# Candle Holders

#### **ARTISAN-MADE**



NORD 5.5" BRUSHED GOLD

59420



NORD 8" BRUSHED GOLD

59421



ESSEX 10.25"

64471



64472



FRANKLIN 2.25" MATTE BLACK

64365

FRANKLIN 3.25" MATTE BLACK

64363



FRANKLIN 2.25" PEWTER

64364

FRANKLIN
3.25" PEWTER



#### TULA 9" 58074

**TULA** 10.5" 58075



MINI BRONZE 3.25" 64520



6PC 4" MINI **TAPER PACK** 

73601



WHITE CERAMIC PILLAR PLATE

59220



**SIMPLICITY** 4" PEWTER

64589



**SIMPLICITY** 4" BRONZE

64599



**SIMPLICITY** 4" GOLD

# Northern Lights Tapers

### **SMOKELESS · DRIPLESS** 24 DESIGNER COLORS







#### SELL AS OPEN STOCK OR BY THE BOX

7" Tapers

10" Tapers

12" Tapers

12 pc Box

12 pc Box

12 pc Box







12" 2pc Pack

2pc Pack in Decorative Box

2pk Display

Holds 12" 2pk Tapers 85998

FREE WITH PROGRAM Call for Details

12" Opc Pack

6pc Pack in Box



12" 2PC PACK

12" 6PC PACK

#### WORLD'S FINEST



# Advent Tapers

12" Tapers 4pk 3 plum and 1 soft pink 94124 | Min 6



# Taper Combo Packs

Includes 6 12" tapers in 3 color combinations shown below





Blacksmith Taper Ring & Pillar Plate pg38 / Pillars pg23 & pg39

GPC Box

6pk 12" Tapers in Box

# Bag & Bow

6pk 12" Tapers in Gift Bag



Linen Closet Sand, White & lvory



**Autumn Harvest** Bordeaux, Terra Cotta & Caramel



Mistletoe Crimson, White & Hunter Green



**Country Christmas** Bordeaux, Ivory & Moss Green

6PC BOX	72697	72699	72696	72698
AG & BOW	73350	73365	73352	73353





# Display Programs

Make a statement in your store with our branded custom fixtures. Made of solid rough cut American pine with a white wash finish. Built in 3 pieces for easy assembly. A great way to display all your Northern Lights product.

Contact your sales rep for details and assorted product configurations.

#### 47" UNFRAGRANCED PROGRAM

36 - 3x4 Unfragranced Pillars

36 - 3x6 Unfragranced Pillars

36 - 12" Taper Boxes

36 - 7" Taper Boxes

12 - 50pc Tealights

12 - Mega Tealights

12 - 12 pc Tealights

18 - 6pc Votives

24 - Wick Trimmers

24 - Candle Adhesive

24 - Tealight Tongs

24 - Wick Snuffers

Tool Display - FREE W/ PROGRAM

47" Display - FREE W/ PROGRAM

#### 32" TAPER PROGRAM

40 - 12" Taper Boxes

48 - 7" Taper Boxes

26 - 10" Wide Taper Boxes

32" Display - FREE W/ PROGRAM

72357

47" DISPLAY

32" DISPLAY

85553

85552

FREE WITH PROGRAM Call for Details





### Display Programs

#### 47" FRAGRANCE PALETTE PROGRAM

- 30 Linen & Room Sprays
- 60 Artisan Candles
- 60 White Candles
- 30 3x4 Fragranced Pillars
- 30 3x6 Fragranced Pillars
- 30 6pc Votive Packs
- 47" Display FREE W/ PROGRAM

72355

#### 32" GIFT COLLECTION PROGRAM

- 27 4" Esque
- 24 Shades
- 27 Spirits
- 24 Cascade
- 24 Jubilee
- 24 Roca
- 32" Display FREE W/ PROGRAM

72356

#### FREE DISPLAY WITH ANY PROGRAM

Contact Your Sales Rep for Program Details & Additional Product Configurations

### Testers

We recommend testers to boost your sales. It's been proven that, when retailers burn our signature fragrances in their store, they sell more. Testers are available for most of our fragranced collections.

- One tester is available at 50% off the wholesale price when ordering 6 or more of any one fragrance.
- · Add "Tester" as a suffix to stock code when ordering.
- · Testers come without packaging and labeled "Tester".

## Point of Sale Signage

Your success is of the greatest value to us. In order to assist in promoting sales, consider supplementing your Northern Lights products with our point of sale signage. Speak to your sales representative about our offerings.

# Trade Shows & Sales Reps

#### **CORPORATE SHOWROOMS & TRADE SHOWS:**

Come visit us! See our newest product introductions and take advantage of show specials.

JANUARY & JULY

Atlanta Gift Show | Showroom 1308, Building 2 Las Vegas World Market | Showroom C1003

**FEBRUARY & AUGUST** 

NY Now Show | Jacob Javits Center - Booth 7032

#### **REP SHOWROOMS & TRADE SHOWS:**

Please contact us or your local sales rep for show dates, locations, specials and ordering.

### The Fine Print

#### MINIMUM ORDERS

Minimum first orders are \$250. Minimum re-orders are \$125. Re-orders for less than the minimum are subject to a \$15 handling fee.

#### MINIMUM CASE PACKS

Minimums per item are listed throughout the catalog. Any order received for less than the minimum will be rounded up to the case pack minimum.

#### PAYMENT

First orders are prepaid. We accept MasterCard, Visa, American Express and Discover. Following credit review, net 30 terms may be approved.

#### SUGGESTED RETAIL PRICING

Our products are sold for retail only and designed to resell at keystone or greater pricing. To protect all customers, we've implemented a MAP policy and ask that products featured in this catalog are not sold below keystone pricing. We reserve the right to decline orders from retailers selling below suggested retail.

#### **SHIPPING**

We ship FedEx and UPS, FOB Wellsville, NY 14895 USA

#### THE NATURE OF HANDMADE PRODUCTS

Our artisan made products may include variation in color and finish. We consider this part of their handmade beauty. Please keep this in mind when you order and receive our products.

#### **CHANGE YOUR MIND?**

Only unopened cartons are eligible for return within 10 days of receipt. We do not accept returns that have been merchandised. Items will be accepted for credit or replacement only with a Return Authorization Number. The customer is responsible for all freight charges and the condition of the returned item. A restocking fee of 15% will apply to all returned merchandise.

#### DAMAGES / CLAIMS

If shipping damage occurs, retain the packing material for inspection and notify your freight carrier immediately. All damage claims must be made within 5 days of receipt of merchandise. A Return Authorization Number is required to return any damaged merchandise.

#### RETURNED CHECKS AND LATE PAYMENTS

A \$35 fee will be incurred for any returned checks A 1.5% per month finance charge will be added to past due balances. If account remains in arrears, all collection costs will be added to balance due.

SALES & CUSTOMER SERVICE: 1.800.836.8797



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1.800.836.8797